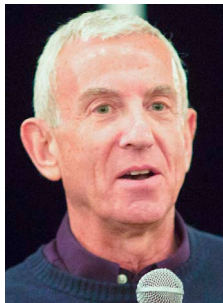


David M. Fellman



David M. Fellman is the president of David Fellman & Associates, Raleigh NC, a sales & marketing consulting firm serving numerous segments of the graphic arts industry. He is the author of *The Small Business Book:*

10 Ways To Make Your Small Business More Successful and Listen To The Dinosaur, which *Selling Power* magazine listed as one of its "10 Best Books To Read in 2010." His articles on sales, marketing and management topics have appeared in a variety of publications, and he is a popular speaker who has delivered seminars and keynotes at events across the United States, Canada, England, Ireland, Australia and New Zealand.

NSSA
NORTHEAST
SIGN
EXPO
2018